

UNITED STATES BANKRUPTCY COURT
EASTERN DISTRICT OF CALIFORNIA
FRESNO DIVISION

In re) Case No. 18-10306-B-13
)
ALEJANDRO CERVANTES,) Date: March 16, 2020
) Time: 11:00 a.m.
) Place: U.S. Courthouse
Debtor.) 2500 Tulare St.
) Fresno, CA
) Fifth Floor, Dept. B
) Courtroom 13

**RULING ON ORDER TO SHOW CAUSE WHY FEES SHOULD NOT BE
DEEMED EXCESSIVE UNDER 11 U.S.C. § 329(b)**

Parties and their attorneys

Thomas O. Gillis, pro se; Michael H. Meyer, Chapter 13 Trustee;
Marta E. Villacorta, Esq., Assistant United States Trustee for
Tracy Hope Davis, United States Trustee

Introduction

When debtor's counsel opts to accept a "flat fee" to handle a Chapter 13 case, they assume the risk that they may be under-compensated. The path to additional compensation is narrow but not impassable: convince the court that substantial and unanticipated post-confirmation work was necessary. See Local Rule of Practice 2016-1(c)(3). Counsel here took the wrong path. After assessing the credibility of witnesses and weighing the arguments, the court holds that "flat fee" means what it says. Counsel is ordered to disgorge an excessive fee.

1 **Facts**

2 A. Before the Order to Show Cause

3 Alejandro Cervantes was having trouble making his Chapter
4 13 plan payments. In May 2019, Alejandro's income was reduced
5 because he was temporarily disabled.¹ He contacted his attorney,
6 Thomas O. Gillis ("Gillis"). He spoke with Gillis's employee
7 who said they could put his missed payments to the end of the
8 plan or otherwise "take care of it." Satisfied with the
9 response, Alejandro thought the problem was solved. He was
10 wrong.

11 Several months later, the Chapter 13 Trustee, Michael H.
12 Meyer ("Trustee"), sent Alejandro a notice that his plan was in
13 default and his case could be dismissed.² Alejandro again
14 contacted Gillis's office. The employee he spoke with could not
15 explain why Alejandro's plan was not modified or why the problem
16 was otherwise not straightened out. The employee suggested that
17 Alejandro drive to Gillis's Modesto office – 95 miles each way –
18 and discuss his predicament. Alejandro did.

19 When he got there, Alejandro was greeted by Gillis's
20 employee, Kathy Alcaraz. Alejandro met with Gillis for about an
21 hour. Though disputed, Alejandro remembers Gillis telling him
22 that he would need \$300.00 cash to file and seek court approval
23 for a modified plan. Alejandro refused to pay, reminding Gillis
24 he had already been paid a flat fee of \$4,000.00 for the Chapter
25

26
27 ¹The court refers to the debtor, Alejandro Cervantes, as "Alejandro" in
this ruling for ease of reference. No disrespect is intended.

28 ² Later events led Trustee to file a motion to dismiss instead of
relying on the "Notice of Default and Intent to Dismiss" procedure in Chapter
13 cases permitted by Local Bankruptcy Rule ("LBR") 3015-1.

13 case (\$2,000.00 before filing and the remainder through plan
payments). Alejandro returned home.

Meanwhile, Trustee filed a Motion to Dismiss Alejandro's
case on February 6, 2020. Alejandro and Gillis were served with
the motion. Docs. #58-62 and 70. Trustee contended Alejandro
was in default under the plan by failing to pay over \$3,200.00.
The hearing was 20 days later. Alejandro and the Trustee
appeared. Alejandro testified to the above facts under oath in
response to questions from the court and the Trustee. Doc. #72.
Gillis did not appear.

B. The Order to Show Cause

On March 2, 2020 the court issued an Order to Show Cause
directing Gillis to appear on March 16, 2020 and show cause why
the court should not find the \$4,000.00 presumptive flat fee
Gillis had received from Alejandro excessive under 11 U.S.C.
§ 329(b).³ The order also directed Gillis to show cause why he
should not be ordered to disgorge \$600.00 to Trustee for
violating LBR 2016-1(b), which precludes a debtor's attorney
from accepting or demanding payment for services or cost
reimbursement without obtaining a specific court order.⁴

³All references to section numbers or chapters refer to the United
States Bankruptcy Code 11 U.S.C. §§ 101 *et seq.* References to "Rule" shall
refer to Federal Rules of Bankruptcy Procedure. References to "LBR" shall
refer to the Local Rules of Court for the United States Bankruptcy Court
Eastern District of California.

⁴The Order to Show Cause explained the basis for the \$600.00
disgorgement. Gillis allegedly asked for \$300.00, which would be the minimum
amount of the \$4,000.00 flat fee that exceeded the reasonable value of the
services. That sum was doubled because the California State Bar had
suspended Gillis for two years. Alejandro must secure other counsel to
modify the plan and successor counsel would need to familiarize themselves
with Alejandro's predicament.

1 Finally, the order also referenced Gillis's failure to promptly
2 disclose any payment or agreement not previously disclosed under
3 Rule 2016(b). When Gillis filed this case for Alejandro, they
4 both signed a "Rights and Responsibilities" form and filed it
5 with the bankruptcy schedules. This form provided, among other
6 things, what services Gillis would perform for the \$4,000.00
7 flat fee.

8 Gillis timely responded to the Order to Show Cause. First,
9 he argues Trustee's vendetta against him is designed to "poison
10 the well" against his claims for attorney's fees in this and
11 other chapter 13 cases. Second, Gillis contends Alejandro's
12 testimony at the dismissal hearing was uncertain about the
13 particulars of the alleged demand for further fees. Gillis says
14 he never asked Alejandro for \$300.00 "to file a motion." Third,
15 Gillis says he had thorough notes of his December 2019 meeting
16 with Alejandro kept in a "post-petition file" that is now
17 missing despite his staff's perquisition. Finally, Gillis
18 offers the court a possible resolution to avoid "a full 'he
19 said, she said' hearing:" he will disgorge \$600.00 to Alejandro.
20 But the court's findings cannot include language that Gillis
21 asked for a post-petition fee.

22 The United States Trustee ("UST") filed a "Statement and
23 Reservation of Rights." The statement notifies parties in
24 interest that the UST may file any action or appropriate
25 pleading in any of Gillis's cases or related proceedings. The
26 UST also reserves rights to conduct discovery to determine
27
28

1 whether Gillis's fees are more excessive than what is set forth
2 on the Order to Show Cause.⁵

3 The hearing on the Order to Show Cause was held on March
4 16, 2020. Appearing were Gillis, Trustee (via telephone), and
5 Alejandro. The court asked Gillis if he wanted to cross-examine
6 Alejandro.⁶ Gillis declined, saying "it is not that big a (sic.)
7 deal to me." No other party wished to be heard. The matter was
8 submitted.

9 10 **Jurisdiction**

11 The United States District Court for the Eastern District
12 of California has jurisdiction of this matter under 28 U.S.C.
13 § 1334(b) since this is civil proceeding arising under title 11
14 of the United States Code. The District Court referred this
15 matter to this court under 28 U.S.C. § 157(a). This is a "core"
16 proceeding under 28 U.S.C. § 157(b)(2)(A) and (O).

17 18 **Discussion**

19 1. The court has discretion to address potential excessive fees
20 and local rules violations.

21 A bankruptcy court's decision regarding the proper amount
22 of fees to be awarded counsel is reviewed for abuse of
23

24 ⁵Attorney Nancy Klepac, who represents no one in this matter, submitted
25 a declaration (doc. #94) relating that Gillis had earlier approached her
26 saying he would pay her \$50.00 per case if she took over representing the
27 debtors in his clients' chapter 13 cases with confirmed plans. She refused.
28 The declaration also states that when confronted by Ms. Klepac about having
heard from her clients and others that Gillis's law office required post-
petition fees exceeding the "no-look fee," Gillis replied, "I am aware of
that."

⁶ The transcript of the earlier dismissal hearing including Alejandro's
testimony was attached to the Order to Show Cause.

1 discretion. Neben & Starrett v. Chartwell Fin. Corp. (In re
2 Park-Helena Corp.), 63 F.3d 877, 880 (9th Cir. 1995) (cert. den.
3 516 U.S. 1049 (1996)); Hale v. U.S. Tr., 509 F.3d 1139, 1146
4 (9th Cir. 2007). In employing the fee setting criteria of
5 § 330(a), the bankruptcy judge is accorded wide discretion. In
6 re Fin. Corp. of Am., 114 B.R. 221, 224 (B.A.P. 9th Cir. 1990).

7 The Bankruptcy Code's threshold for awarding fees to most
8 professionals is § 330(a). When evaluating the reasonableness
9 of a professional's fee, § 330(a)(3) instructs courts to
10 consider time spent, rates charged, necessity or beneficial
11 nature of the service, timeliness, skill of the professional and
12 customary compensation by comparably skilled professionals
13 outside of the bankruptcy field. But, when evaluating
14 compensation for a debtor's attorney in a chapter 13 case, the
15 focus is slightly different:

16 In a chapter 12 or chapter 13 case in which the debtor
17 is an individual, the court may allow reasonable
18 compensation to the debtor's attorney for representing
19 the interests of the debtor in connection with the
20 bankruptcy case based on a consideration of the
benefit and necessity of such services to the debtor
and the other factors set forth in this section.

21 § 330(a)(4)(B). See also, In re Pedersen, 229 B.R. 445, 448
22 (Bankr. E.D. Cal. 1999).

23 The court can critically evaluate debtor's counsel's
24 compensation under § 329. Subdivision (b) provides:

25 If such [debtor's attorney's] compensation exceeds the
26 reasonable value of any such services, the court may
27 cancel any such agreement, or order the return of any
such payment, to the extent excessive, to -

28 (1) The estate, if the property transferred -

- 1 (A) Would have been property of the estate;
2 or
3 (B) Was to be paid by or on behalf of the
4 debtor under a plan under chapter 11,
5 12, or 13 of this title; or
6 (2) The entity that made such payment.

7 Rule 2017 implements § 329 and gives the court authority "on the
8 court's own initiative" after notice and a hearing to determine
9 whether any payment or transfer by the debtor to an attorney
10 either before or after the petition was filed is excessive.
11 Rule 2017(a) and (b).⁷ Section 330 sets the standard by which
12 fees are evaluated under § 329. Am. Law Ctr. PC, V. Stanley (In
13 re Jastrem), 253 F.3d 438, 443 (9th Cir. 2001); Law Offices of
14 David A. Boone v. Derham-Burk (In re Eliapo), 298 B.R. 392, 401
15 (B.A.P. 9th Cir. 2003) (affirmed in part, reversed in part and
16 remanded by Law Office of David A. Boone v. Derham-Burk (In re
17 Eliapo), 468 F.3d 592 (9th Cir. 2006)).

18 Review of a local rule-based sanction is for abuse of
19 discretion. Abdul Habib Olomi v. Tukhi (In re Tukhi), 568 B.R.
20 107, 112 (B.A.P. 9th Cir. 2017); Price v. Lehtinen (In re
21 Lehtinen), 564 F.3d 1052, 1058 (9th Cir. 2009). So is a court's
22 interpretation and application of local rules. Kalitta Air
23 L.L.C. v. Cent. Tex. Airborne Sys. Inc., 741 F.3d 955, 957 (9th
24 Cir. 2013).

25 A trial court's findings based on its views of the
26 evidence, even if disputed, is accorded great deference. Where
27 there are two permissible views of the evidence, the fact

28 ⁷ Rule 2017 (a) only requires the examination of pre-petition payments
made "in contemplation of the filing of a petition." Rule 2017 (b) says
examination of fees paid after the order for relief implicates "services any
way related to the case."

finder's choice between them cannot be clearly erroneous. In re Bradford, 112 B.R. 347, 352 (B.A.P. 9th Cir. 1990) (citing Anderson v. Bessemer City, 470 U.S. 564, 574 (1985)). See also, Amadeo v. Zant, 486 U.S. 214 (1988). When findings are based on determinations regarding the credibility of witnesses, an even greater deference to the trial court's findings is demanded. Only the trial judge can be aware of the variations in demeanor and tone of voice that bear so heavily on the listener's understanding of and belief in what was said. Anderson, 470 U.S. at 574. When a trial judge's finding is based on her "decision to credit the testimony of one of two or more witnesses, each of whom has told a coherent and facially plausible story that is not contradicted by extrinsic evidence, that finding, if not internally inconsistent, can virtually never be clear error." Id. at 575. Now, the court will review the evidence that Gillis's fees were excessive since he asked for unapproved post-petition fees.

2. Gillis's fees were excessive and he should disgorge \$600.00 to Alejandro's bankruptcy estate.

Gillis told Alejandro that \$300.00 had to be paid to his office before the plan could be modified. Gillis disputes this. The court, though, heard Alejandro's live testimony and examined him under oath. The court observed Alejandro's demeanor at the dismissal hearing. He was forthright in answering the questions. The court asked direct questions and leading questions and received the same answers. Alejandro was direct in his responses; he did not waiver or shift his focus when

1 asked the questions. The court finds Alejandro's testimony
2 credible and believable.

3 The court has also carefully reviewed the declarations and
4 arguments Gillis presented in opposition. Alejandro's testimony
5 is more credible for several reasons. First, Alejandro's
6 recollection of when he was disabled and the timeline of his
7 visit to Gillis's office are consistent with Gillis's own
8 recollection and that of his staff. Second, Gillis declined to
9 cross examine Alejandro who was present at the March 16 hearing
10 on this order to show cause. Alejandro did not have to be
11 there.

12 Third, Gillis's "clear recollection" does not dispute
13 Alejandro's pertinent testimony. Much of Gillis's opposition
14 discusses his office's inability to locate documents. This is
15 inconsistent with having a clear recollection. Gillis's
16 declaration (doc. #91) says in part: "I never asked him
17 (Alejandro) for \$300 to file a motion." This does not dispute
18 Alejandro's testimony (doc. #72) that "they [said] we can do an
19 adjustment, or they can do something." Gillis's statement does
20 not dispute that he requested \$300.00 just that he did not
21 request \$300.00 to "file a motion." Gillis does not dispute
22 Alejandro's many attempts over a seven-month period to resolve
23 his plan defaults.⁸

24 Fourth, Ms. Alcaraz's declaration (doc. #89) does not
25 sufficiently dispute Alejandro's testimony. Ms. Alcaraz states:
26 she was Gillis's secretary in December 2019; that her desk was

27 ⁸Curiously, Gillis offered to accept a ruling requiring he disgorge
28 \$600.00 if there was no finding that Gillis asked Alejandro for \$300.00 in
December 2019. This supports the finding that Gillis conditioned the plan
modification. The court declines to engage in chaffer.

1 "next" to Gillis; she also spoke with Alejandro and his wife
2 before their meeting with Gillis in the Modesto office. She
3 states that she never heard Gillis tell Alejandro to pay \$300.00
4 "to work on his case." But there is no foundation that Ms.
5 Alcaraz heard everything in Alejandro's meeting with Gillis,
6 which lasted about an hour.

7 The court dismisses Gillis's contention that Trustee has a
8 "vendetta" against him. This is no more than side-eyed
9 commentary. Trustee filed a motion to dismiss Alejandro's case
10 due to defaulted payments. Notice of hearing on the motion was
11 served on Gillis 20 days before. Doc. #62. The dismissal
12 hearing was not "impromptu" as Gillis suggests. Gillis chose
13 not to appear.

14 The purported vendetta claim also ignores Trustee's
15 statutory duties. Section 1302(b)(4) requires a chapter 13
16 trustee to advise and assist the debtor in performance under the
17 plan. The trustee can advise the debtor on other than legal
18 matters. Id. See also, Ferrell v. Countryman, 398 B.R. 857,
19 867 (E.D. Tex. 2009). The trustee is also the representative of
20 the estate. See § 323(a). Alejandro was in default under the
21 plan. Trustee brought the default to the court's attention.
22 Trustee is also obligated to advise and assist Alejandro in
23 performance under the plan. Inquiring about Alejandro's
24 circumstances is part of that. Logically, that inquiry would
25 include whether Alejandro brought his circumstances to his
26 attorney's (Gillis) attention. The "vendetta" argument is
27 meritless.

1 What is more, Gillis did not disclose the modification of
2 the "Rights and Responsibilities." Rule 2016(b) requires that a
3 supplemental statement disclosing any payment or agreement not
4 previously disclosed must be filed by debtor's counsel and
5 transmitted to the UST within 14 days. Gillis modified the
6 "Rights and Responsibilities" by conditioning the modification
7 of the plan upon a post-confirmation payment the court did not
8 approve. Gillis did not file a supplemental disclosure. Gillis
9 shall disgorge \$600.00 to Trustee in Alejandro's bankruptcy
10 case.⁹

11
12 3. Alternatively, Gillis should disgorge \$600.00 for violating
13 a local rule of court.

14 LBR 2016-1 deals with attorneys' fees in Chapter 13 cases.
15 Subdivision (b) provides:

16 After the filing of the petition, a debtor's attorney
17 shall not accept or demand from the debtor or any
18 other person any payment for services or cost
19 reimbursement without first obtaining a court order
20 authorizing the fees and/or costs and specifically
permitting direct payment of those fees and/or costs
by the debtor.

21 The evidence establishes Gillis requested that Alejandro pay
22 \$300.00 to modify the plan. No court order authorized the fees.
23 The court orders Gillis to disgorge \$600.00 to Trustee for
24 violating the local rules.¹⁰

25
26 ⁹Gillis has also been ordered to disgorge \$1,400.00 to Trustee in
27 another matter involving this debtor (MHM-4). That order is independent of
28 this order. This order relates to a specific post-petition task; not
Gillis's pre-petition remissness or his inability, because of the State Bar
suspension, to perform necessary services to complete Alejandro's case.

¹⁰ The rationale for ordering Gillis to disgorge \$600 is discussed
earlier. See footnote 4 above.

1 There is no question that a bankruptcy court has the
2 power to sanction for violations of local rules. Miranda
3 v. S. Pac. Transp. Co., 710 F.2d 516, 519-20 (9th Cir.
4 1983). But the court must consider several factors. See
5 Lee v. Roessler-Lobert (In re Roessler-Lobert), 567 B.R.
6 560, 573-74 (B.A.P. 9th Cir. 2017). In this circuit,
7 Zambrano v. Tustin, 885 F.2d 1473, 1480 (9th Cir. 1989)
8 instructs that these factors should be considered:

- 9 ▪ The sanction must be consistent with governing statutes
10 and court rules.
- 11 ▪ It must be necessary for the court to carry out the
12 conduct of its business.
- 13 ▪ There must be a close connection between the sanctionable
14 conduct and the sanctity of the federal rules.
- 15 ▪ The order should be consistent with principles of right
16 and justice, proportionate to the offense, and
17 commensurate with principles of restraint and dignity
18 inherent in judicial power.

19 Application of the sanctions should be supported by the
20 violator's recklessness, repeated disregard for court rules,
21 gross negligence, or willful misconduct. More than simple
22 negligence is necessary. Id.; see also Colville Confederated
23 Tribes v. Walton, Nos. 91-35490, 91-35755, 1992 U.S. App. LEXIS 30612,
24 at *8 (9th Cir. Nov. 13, 1992). The court examines the factors
25 now.

26 Consistency with statutes and rules. Sections 329 and 330
27 govern compensation of attorneys representing Chapter 13
28 debtors. Section 329 gives the court authority to order the

1 return of any compensation payment deemed excessive. The court
2 has explained the basis for the sanction applying both §§ 329
3 and 330. Rule 2017(b) sets forth the authority of the court on
4 its' "own initiative" after notice and a hearing to determine
5 whether any payment of money to counsel was excessive.

6 The \$600.00 disgorgement order will be issued after the
7 court noticed a hearing on an order to show cause. Gillis had
8 notice and he opposed. The proscription of LBR 2016-1(b)
9 against unauthorized payments made to debtor's counsel is
10 consistent with the court's authority over counsel's
11 compensation under the bankruptcy code and rules.

12 Necessity for the court to carry out its business. Without
13 LBR 2016-1(b), it is conceivable that counsel will be able to
14 prevail on their debtor client to pay more for services within
15 the scope of services counsel originally agreed to perform. LBR
16 2016-1(b) gives the court a tool to monitor counsel's compliance
17 with their duties and provides some assurance debtor's counsel
18 will complete the tasks required to navigate a Chapter 13 case.
19 This is necessary so the court can conduct its business deciding
20 disputes in Chapter 13 cases.

21 Connection of conduct to federal rules. Section 329(a) as
22 implemented by Rule 2016(b) requires timely disclosure of the
23 terms of counsel's representation of a debtor. If those terms
24 change, that too must be timely disclosed. The conduct here –
25 conditioning services on an additional \$300.00 payment – is
26 precisely the type of conduct requiring disclosure. Also, as
27 discussed below, both Alejandro and Gillis signed a "Rights and
28 Responsibilities" agreement when this bankruptcy case was filed.

1 That agreement precludes what occurred here. Gillis elected a
2 "fixed fee" compensation arrangement. Under the local rules,
3 additional fees may be approved by the court only if
4 "substantial and unanticipated post-confirmation work is
5 necessary." See LBR 2016-1(c)(3). The conduct here was an
6 attempt to skirt that rule.

7 Consistency with "right and justice". The sanction ordered
8 here is minor and limited. Section 329 would permit the court
9 to cancel the entire agreement leaving Alejandro and Gillis in a
10 ruckus over the reasonable value of Gillis's services. Gillis
11 did file the case and a plan was confirmed. So, some portion of
12 Gillis's fee is not excessive. The amount awarded here is
13 restrained since Gillis has already been ordered to return a
14 larger portion of his "flat fee" for unrelated reasons.¹¹

15 Other sanctions would be ineffective. Alejandro must find
16 other counsel because Gillis's privilege to practice law in
17 California is suspended. For that reason, there is no point in
18 the court suspending any of Gillis's court privileges. Also,
19 the sanction, if paid, may give Alejandro some ability to seek
20 other counsel. That leaves the option of a higher monetary
21 sanction. But here, Alejandro did not pay the additional
22 \$300.00. The sanction here is appropriate for the improper
23 conduct.

24 State of mind. When a violator knowingly violates a court
25 rule or order, that is considered willful conduct. See
26 generally ZiLOG, Inc. v. Corning (In re ZiLOG, Inc.), 450 F.3d
27 996, 1007-08 (9th Cir. 2006). Gillis knew of the proscription
28

¹¹See MHM-4

1 against asking Alejandro for additional fees without a court
2 order. First, Gillis himself said he would accept a ruling
3 requiring him to disgorge \$600.00 as long as there was no
4 finding that he violated the rule. Second, Ms. Klepac's
5 declaration (doc. #94) states Gillis acknowledged he was aware
6 that she heard from her clients and others that his office
7 required post-petition fees despite his use of the no-look fee.
8 Third, Gillis signed a "Rights and Responsibilities" agreement
9 at the beginning of this case. Doc. #13. The last phrase of
10 the agreement just above the signature block is the following:
11 "The attorney may not receive fees directly from the Debtor."
12 Gillis was aware of the rule before asking Alejandro to "hand
13 over" \$300.00. Finally, Gillis is presumed to know the rules.
14 He has been practicing bankruptcy for a long time. He has filed
15 many cases in this and other districts. He clearly knew he was
16 violating a rule.

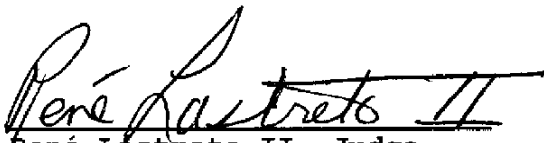
17 Gillis intentionally asked for the money. Alejandro was
18 clear it was Gillis himself, not a staff member, who asked for
19 the extra funds. Gillis did not mistakenly ask for the extra
20 funds. This amounts to willful conduct.

21 22 Conclusion

23 For the foregoing reasons, Gillis is ordered to disgorge
24 \$600.00 to Trustee. A separate order will issue.

25 Dated: Apr 14, 2020

By the Court

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28 
René Lastreto II, Judge
United States Bankruptcy Court

1 **Instructions to Clerk of Court**
2 **Service List - Not Part of Order/Judgment**

3 The Clerk of Court is instructed to send the Order/Judgment
4 or other court generated document transmitted herewith to the
5 parties below. The Clerk of Court will send the Order via the
6 BNC or, if checked X , via the U.S. mail.

7 Alejandro Cervantes
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9 Fresno CA 93704

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12 Fresno CA 93729-8950

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